



2020

Annual Report

Crossover Mission

4425 US Hwy 1
Vero Beach, FL 32967
crossovermission.com
772-257-5400

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Message from Cathy and Antoine



FROM ANTOINE

Before COVID, we were gearing up for the best part of the year, spring and summer, prepping the kids for travel basketball and local recreation leagues. So many action packed events were planned, tournaments, beach days, banquets and celebrations were all on the roster. We had even planned to attend the University of Kentucky basketball camp, which would have been our longest road trip yet and the most exciting camp attended. Suddenly, all of this was cancelled and school went virtual. The kids hated it. They wanted to be in school and be with their friends. Parents were convinced that the school year was a wash and that the kids didn't need to finish the school year. Grades plummeted and Crossover had to make a strong end of quarter push with just four weeks of school left. With extra grit, all the kids passed and Crossover had it's best academic year yet with 89% of our kids achieving

honor roll. Now into the next school year, the challenges are even greater. We must stay the course.

Staying connected to the kids during COVID has been everything. I feel their pain. Basketball has been a positive outlet for me throughout my life. Just like many of the kids, it is my passion. My hope rests on our new building to once again bring our 'family' together and share in the game that shapes all of our lives. The Crossover Center will be our home and everyone that runs through it will be welcomed and positively impacted. More and more lives will be changed. The tradition and history of the Quality Citrus Packinghouse has supported generations of people from my community. Now, it will be used to train, educate and provide a feeder system for excellent student athletes to schools throughout the county and into colleges. I am thankful that our kids will have opportunities that I only dreamed about as a young person. I believe in these kids. I believe in Gifford. It is my lifelong dream to give back to this community.

Wait until the world sees what we're doing!

A handwritten signature in blue ink, appearing to read 'A. Gifford'.



OUR MISSION

Crossover Mission helps the kids who need us most to become successful adults through a program of year-round basketball training and one-to-one academic mentoring.

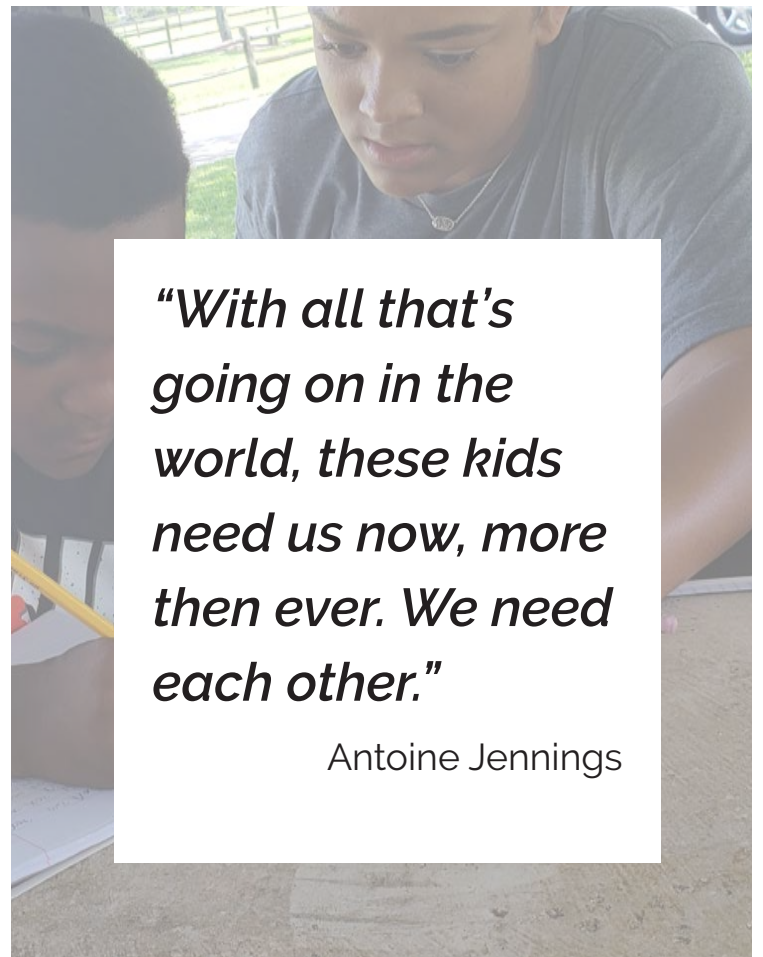
OUR VISION

Our kids often live in difficult family situations and are surrounded by violence and drug abuse. Because of this, they are at risk of school drop-out, gang involvement and incarceration. Crossover redirects their lives by providing structure, accountability, positive role models and exposure to broader life experiences

FROM CATHY

This year, as both parents and educators navigating the COVID-19 pandemic, we have experienced the magnified challenges of raising and educating our children. Parents have struggled with the challenges of simultaneously working and homeschooling their children. Many Crossover parents are essential workers (78% of Crossover parents) and therefore have faced increased exposure to the virus while having to leave their kids at home to manage virtual schooling alone. The kids face their own problems of isolation and grappling with limited or varying electronic platforms for learning, whether they are live in school or virtual. WIFI and connectivity create inconsistencies and decreased productivity. Limited sports activities and little access to socialization creates stress, depression and idleness leading to delinquency. It has been vital that Crossover stays connected to our student athletes. We have worked overtime to provide the relational and academic support needed to survive this difficult time.

The past seven years have been eye-opening and humbling. I have come to realize how little most of us understand about racial adversity or generational poverty if we do not experience it personally. It's easy to judge others until you must carry the same chains they do or until you take the time to love and work closely with people who are trying to find their way through adversity. It's easy to be troubled by the enormity of the challenges our kids and their families face. I continue to be deeply moved by the heartfelt generosity within our community and the investment in resources to uplift and educate the kids who need it most. The impact can be profound and awesome, one child at a time. This year, I would like to express my gratitude to all who have invested in Crossover Mission. It has been a profound year of overcoming obstacles and laying the groundwork for the future through the acquisition of a building, a new home for Crossover, from which the future will launch. May our children, all of them, rise to greatness and may their fair and formidable voices ring out.

“With all that’s going on in the world, these kids need us now, more than ever. We need each other.”

Antoine Jennings

Our History



“When we started, only 5 percent of our middle school kids were academically eligible to participate in school athletics, and most of them lacked the confidence to even try.”

Crossover Mission, Inc., is a non-profit organization whose purpose is to support and redirect at-risk youth through an after school athletic and academic mentoring program. The program uses basketball as a tool to attract and motivate student athletes while providing one-on-one academic support to monitor and promote

achievement and relevant life coaches to provide local and world exposure to young minds. In that pursuit, the secondary purpose of Crossover Mission, Inc. is to build a bridge of friendship and understanding between cultures, starting at a young age, which will help to erode the walls of separation which continue to divide our society.

80%

of students were failing at least one class in 2013

2013-15

A VISION BECOMES A REALITY

- ✓ Crossover Mission, Inc incorporated on March 14, 2014
- ✓ Basketball training began thanks to the donation of gym time by GYAC
- ✓ Began weekly tutoring Tuesday evenings at Community Church
- ✓ Launched the first summer academic program
- ✓ Began applying for local grants and 1st Crossover van donated by John's Island Foundation

2015-16

MANY FIRSTS

- ✓ Began tracking all student data through school district online grade portal (FOCUS)
- ✓ Began tracking student standardized test scores
- ✓ Attended 1st week-long college basketball camp with 14 students at USF
- ✓ Hosted a summer acceleration camp in math and reading for rising 4/5 graders

2016-17

OUR FIRST CROSSOVER CENTER

- ✓ 2nd Crossover van donated by the John's Island Foundation
- ✓ Became a United Way funded partner to support the High-Risk Program
- ✓ Moved into the 1965 42nd Ave location, Vero Beach
- ✓ First intensive homeschool intervention with 2 students

"This isn't just about basketball. It's about all the things they learn. It's about teamwork and accountability."

It has been Antoine's life wish to reach out to kids like himself who can not afford local after school programs. He aims to reach kids who do not have the family support, resources, transportation and grades necessary to engage in recreation or school sports. He reaches the kids who are confronted with incarcerated and absent parents, kids being lured by drug dealers in the neighborhoods, those facing poverty and tough life challenges, like he faced as a child.

Crossover provides:

- ✓ Year-round basketball training focused on skill development for school team participation
- ✓ Help with homework, school projects and study skills
- ✓ Caring one-to-one mentors
- ✓ Individualized advocacy in the schools with teachers and administration
- ✓ Summer programming designed to broaden horizons and develop life goals.
- ✓ High school graduation and post-graduation planning

43%

of Indian River County African American families live in poverty

1 in 3

African American boys will be arrested by the age of 25

2017-18

EXPANSION

- ✓ Board of Directors completed a 5-year Strategic Plan
- ✓ First AAU competitive basketball team
- ✓ 3rd Crossover van provided by an anonymous donor
- ✓ Implemented an organization-wide database for student, volunteer and donor information

2018-19

LOOKING INTO THE FUTURE

- ✓ Initiated new program structure including required weekly academic mentoring for all students
- ✓ Searching for a permanent site for the Crossover Center to house academic space and two basketball courts
- ✓ Planning to launch the Capital Campaign for the new Crossover Center

2019-20

A NEW HOME AND COVID-19

- ✓ Crossover enters into a 3-year lease-to-buy contract for a 30,000 sq. ft. facility at 4425 US Hwy 1, Vero Beach
- ✓ Began Phase 1 renovations
- ✓ Responded to student and family needs during the the COVID-19 pandemic by providing virtual academic and athletic support

The Board of Directors



Bradley Lorimier | Chairman

We are proud of our 2020 senior class which achieved a 100% high school graduation rate! In spite of the coronavirus pandemic and school closures, Crossover was able to maintain a vibrant program of helping those kids "who need us the most" through in-depth one-to-one mentoring, academic tutoring and basketball skills development. Although our primary goal is to help at risk kids become successful adults, there is an even more fundamental goal that includes keeping our kids away from gang involvement, out of jail and alive. The individual mentoring that Crossover provides can and does change our kids' lives!"



Robert Parsons
Vice-Chair



Rick McCarthy
Secretary



Linda Knoll
Treasurer



Leslie Bergstrom



Keandra Foster



Jeremy Odom



Mary Buff Penrose



Greg Pitts

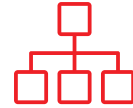


Becki Rundels



Milo Thornton

The Crossover Team



Cathy De Schouwer
Executive Director



Antoine Jennings
Chief Operating Officer



Kim Hanley



Johnny Johnson



Marley Butcher



Jennifer DeHaven



Shala Edwards



Kati Fini



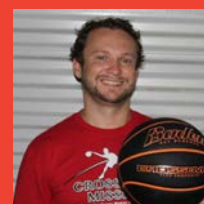
Diana Gannon



Anne Lau



Gerald Tanner



Neal Watkins



Michelle Willis

Area Need and Outcomes



The statistics of poverty in IRC are disheartening and the results wide-reaching. For children, poverty means pain and despair, inadequate nutrition, instability of residence, family violence, homelessness, dangerous neighborhoods, traumatic stress syndromes, and externalizing behaviors including aggression, fighting, and acting out. It takes a wide spectrum of community services to intervene in the lives of youth to PREVENT gang/criminal/violent activities and restore youth to healthy mindsets for growth and education.

Indian River
County
Family of 4

ALICE

Asset Limited,
Income Constrained
and Employed

\$54,432

POVERTY

\$26,200

CITIZENS LIVING BELOW
POVERTY OR ALICE

67% IN GIFFORD

WHITE BLACK

43% vs 82%

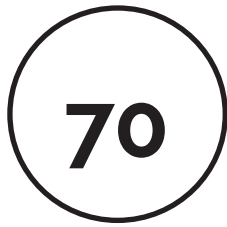
CHILDREN CONSIDERED
ECONOMICALLY DISADVANTAGED



10,429

STUDENTS ON

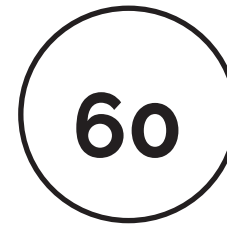
Free/Reduced Lunch



Current Students

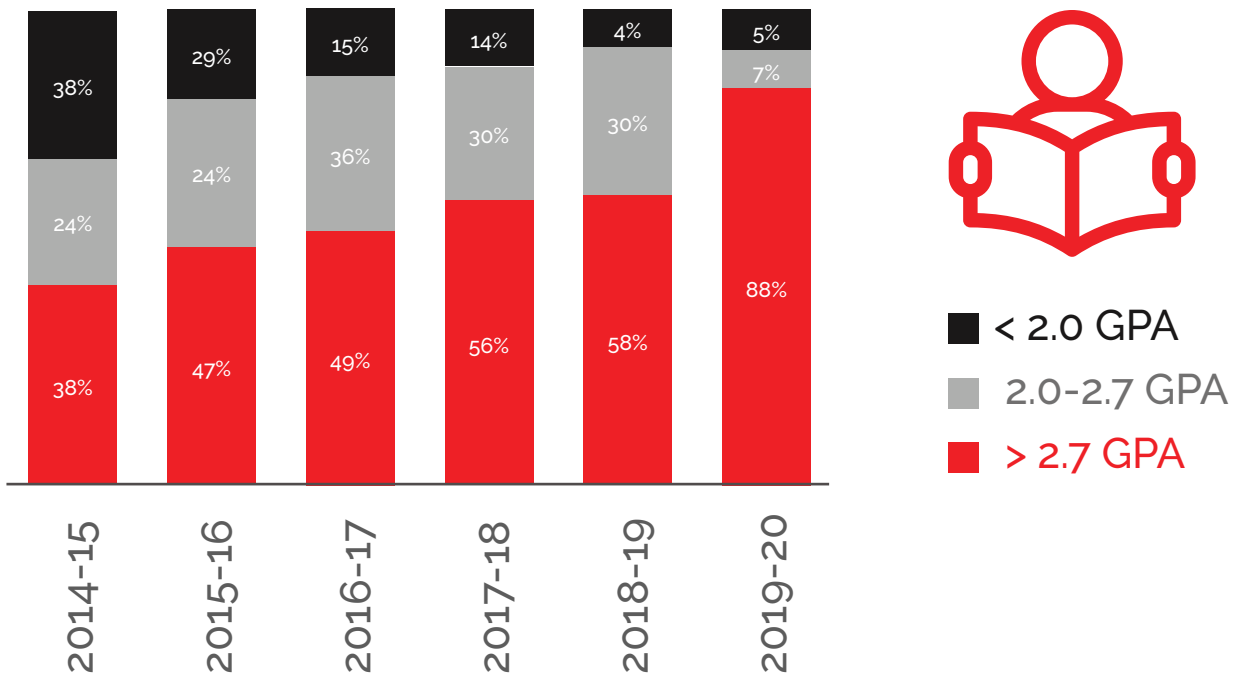


Volunteer Hours



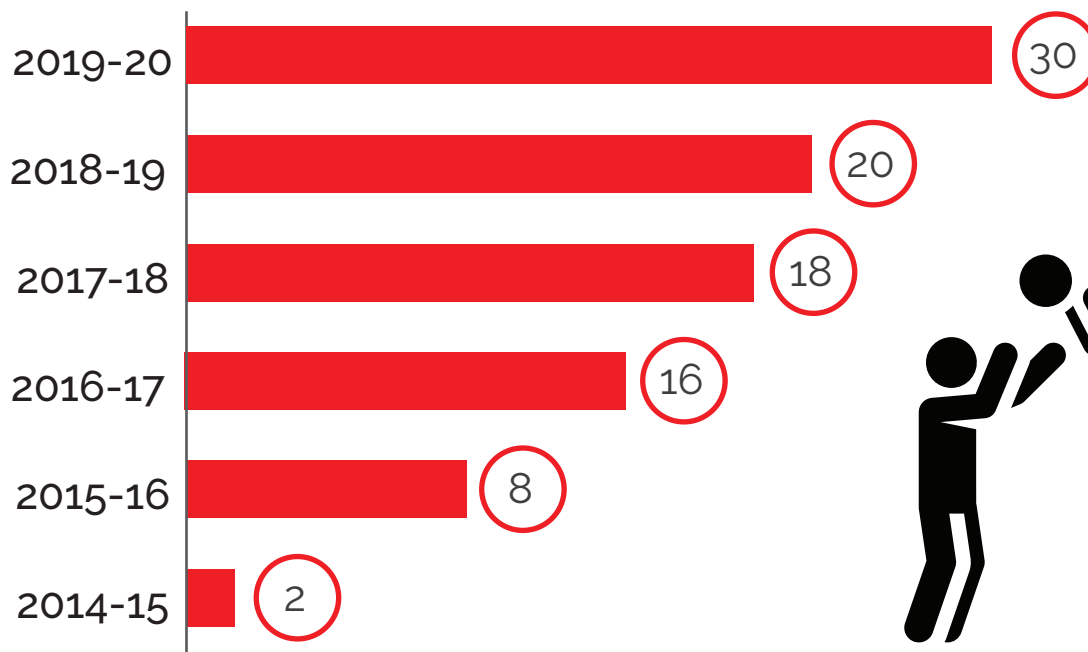
Active Volunteers

YEAR-END GRADES



- < 2.0 GPA
- 2.0-2.7 GPA
- > 2.7 GPA

SCHOOL BASKETBALL TEAM PARTICIPATION



New Crossover Program



CROSSOVER - ST. EDWARD'S SCHOOL COLLABORATION



My time at St. Ed's has been great. I have gotten to try new things and made friends who all have the same goal- to further their education.

Bidenksy Termidor, graduating senior

- ✓ Crossover supported four students through the process of applying to the St. Edward's School
- ✓ All four students entered St. Edward's in 2019-20 for their 11th grade year
- ✓ All will graduate from St. Edward's in 2021 with plans to attend college
- ✓ Crossover continues to provide weekly one-to-one academic mentoring and deep support in college preparation and financial aid planning

COVID-19 Response



Crossover quickly responded to the 2020 COVID-19 pandemic. Crossover families were particularly impacted by the virus due to “essential” working parents, lack of technology at home and language/education barriers that made homeschooling extraordinarily challenging.



CHALLENGES

- ✗ Lack of computers at home
- ✗ Lack of reliable internet
- ✗ One computer per family with multiple school-aged children
- ✗ Family language barriers
- ✗ Students trying to navigate online schooling alone
- ✗ Lack of reliable child care

CROSSOVER PROVIDED

- ✓ Computers or iPads so that every Crossover student had a device
- ✓ Zoom training and support for students and mentors
- ✓ Weekly one-to-one virtual mentoring
- ✓ Staff support for struggling students
- ✓ An individual basketball for every student
- ✓ Weekly online basketball/fitness training
- ✓ Outdoor basketball/fitness training at Leisure Square
- ✓ In person, socially distanced academic support for those struggling with online school

Company Figures



\$1,187,585

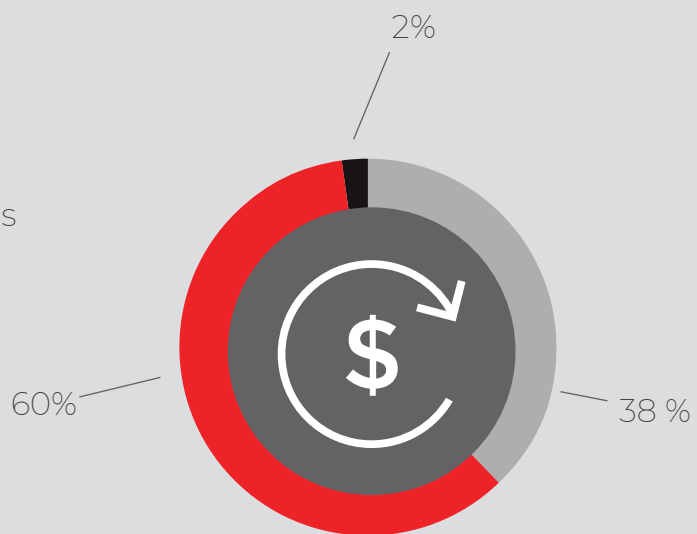
Total individual donations since inception in 2014



INCOME

For the Fiscal Year Ended Aug 31, 2020

- \$398,026 Individual Contributions
- \$252,812 Grant Income
- \$16,751 Other Income



8

Local Granting Agencies support Crossover

50%

Crossover funding comes from individual donors

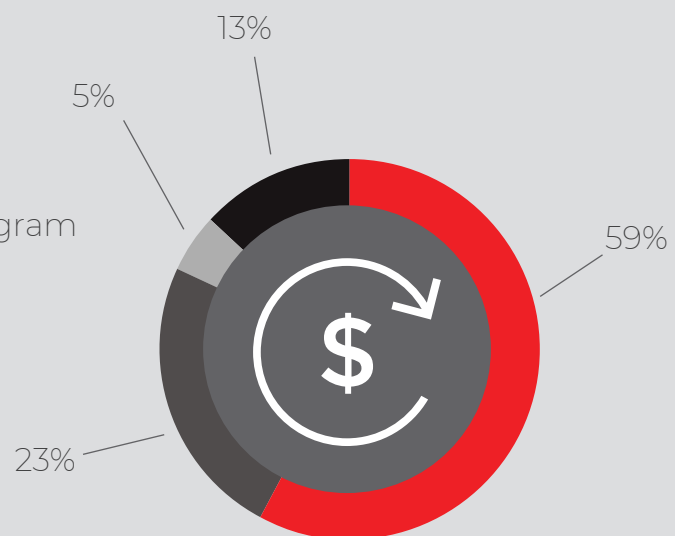


*2019-20
Guidestar Platinum
Seal of Transparency*

EXPENSES

For the Fiscal Year Ended Aug 31, 2020

- \$331,364 Academic Mentoring Program
- \$130,965 Basketball Program
- \$28,438 Fundraising
- \$72,271 Administration



Income Statement



For the Fiscal Year Ended August 31, 2020

| REVENUE | |
|----------------------------|------------------|
| Direct Public Support | \$230,788 |
| Foundation Contributions | \$252,812 |
| Net Fundraising Income | \$172,861 |
| Other Income | \$11,128 |
| TOTAL REVENUE | \$667,589 |
| EXPENDITURES | |
| Academic Mentoring Program | \$331,364 |
| Basketball Program | \$130,965 |
| Fundraising | \$28,438 |
| Administration | \$72,271 |
| TOTAL EXPENSES | \$563,038 |
| NET PROFIT | \$104,551 |



Balance Sheet



As of August 31, 2020

| CURRENT ASSETS | |
|---|------------------|
| Bank Accounts | \$249,776 |
| Investments | \$106,802 |
| Accounts Receivable | \$23,748 |
| Other Current Assets | \$4,996 |
| TOTAL CURRENT ASSETS | \$385,322 |
| OTHER ASSETS | |
| Lease for the New Center | \$301,318 |
| Leasehold Improvements | \$137,496 |
| Fixed Assets Net of Depreciation | \$40,276 |
| Other | \$2,254 |
| TOTAL OTHER ASSETS | \$481,344 |
| TOTAL ASSETS | \$866,666 |
| CURRENT LIABILITIES | |
| Current Portion of Lease Payments | \$104,635 |
| Current Portion of Paycheck Protection Program Loan | \$8,347 |
| Accounts Payable & Accrued Liabilities | \$26,814 |
| TOTAL CURRENT LIABILITIES | \$139,796 |
| OTHER LIABILITIES | |
| Long Term Portion of Lease Payments | \$198,880 |
| Long Term Portion of Paycheck Protection Program Loan | \$54,488 |
| Other | \$38,342 |
| TOTAL OTHER LIABILITIES | \$291,710 |
| TOTAL LIABILITIES | \$431,506 |
| NET ASSETS | |
| Beginning Unrestricted Net Assets | \$330,609 |
| Current Year Net Additions | \$104,551 |
| TOTAL NET ASSETS | \$435,160 |
| TOTAL LIABILITIES AND NET ASSETS | \$866,666 |

Crossover Supporters

*Donors for Fiscal Year End 2020 (Sept. 1, 2019 - Aug. 31, 2020)



\$50,000 and up

Children's Services Advisory Committee
John's Island Foundation
Mr. Brad Lorimier
Mr. and Mrs. Robert Parsons

\$25,000-\$49,999

Grand Harbor Community Outreach Program
John's Island Community Service League

\$10,000-\$24,999

Anonymous
Indian River Club- Head, Hearts, Hands
L&G Fund
Mr. and Mrs. Jim Crockett
Mrs. and Mrs. James Fini
Mrs. Wanda Lincoln
Quail Valley Charities, Inc.
Ryder Family Fund

\$5,000-\$9,999

Community Church Mission Board
Community Church of Vero Beach
Mrs. Camille Battista
Mr. and Mrs. Jay Conefry
Mr. and Mrs. Fried and Cathy De Schouwer
Mr. and Mrs. Alexander and Gail Keeler
Mr. and Mrs. Jay and Linda Knoll
Mr. and Mrs. Mark Mulvoy
Mr. and Mrs. Brian and Deborah Murdock
Mr. and Mrs. Thomas and Betsy Otteson

\$2,500-\$4,999

The Berghorst Foundation
Kanawha Fund II
Ms. Leslie Bergstrom
Mr. & Mrs. Martin and Isabel Brophy
Mr. & Mrs. William and Diantha Harris
Harry Webster Walker II Charitable Trust
Dr. & Mrs. Charles Robinson
Mr. & Mrs. John and Stephanie Smith

Mrs. Caroline Markfield
Mr. & Mrs. Steve and Chris Thurlow
Mr. & Mrs. James and Mary Weiss

\$1,000-\$2,499

Mr. Marty Alger
Mr. and Mrs. Kim Anderson
Anonymous
Capt. Stephen M. Bailey & Lucia H. Bailey Family
Foundation
Dr. Mary Baker
Mr. and Mrs. Jack Bingleman
Mr. and Mrs. William and Marcia Blackburn
The Brackett Family Foundation, Inc.
Mr. and Mrs. Richard Bradley
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Mr. and Mrs. Henry Collins
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Mr. and Mrs. Anthony and Megan D'Elia
Ms. Kathy Faber
Mr. and Mrs. Doug and Allison Feagin
Mr. and Mrs. Charles Fischman
Mr. Chris Cockle and Ms. Natalia Gamarra
Mr. Robert Gibb
Hammond Family Fund
Mr. and Mrs. George Hamner
Mr. and Mrs. William Harris
Mr. and Mrs. Mike and Nancy Herling
Mr. and Mrs. David Hunter
Mr. Gage Kent and Mrs. Geri Hutchings
Mr. and Mrs. Lincoln Jepson
Kealy Family Foundation
Mr. and Mrs. Andrew Kennedy
Mr. and Mrs. Hal Lambert
Mr. and Mrs. Robert and Janet Leger
Mr. and Mrs. John and Marie McConnell
Mr. and Mrs. Richard and Rene McMenemin
Mr. and Mrs. Ted and Dawn Michael
Ms. Joan Ohl
Mr. and Mrs. Thomas and Judy Peschio



Mr. Brian Burkart and Ms. Sue Powell
 Proctor Construction
 Ms. Trudie Rainone
 Mr. and Mrs. Bill and Peg Regan
 Mr. and Mrs. Thomas Richards
 Mr. and Mrs. John Rowinski
 Mr. Larry Salustro
 Sawyer Charitable Fund
 Mr. and Mrs. Gene and Phyllis Schneider
 Mr. and Mrs. Mike and Sassy Smith
 Mr. and Mrs. John Smith
 Dale Sorensen Real Estate Inc
 Mr. and Mrs. David and Nancy Stump
 Sturgis Family Company Inc.
 Mr. and Mrs. Carl Temme
 Mr. and Mrs. Scott and Sarah Thomas
 Mr. and Mrs. Peter Thompson
 Mr. and Mrs. Steve and Jackie Tracy
 George E Warren Corporation
 Mr. and Mrs. James Weiss
 Mr. Ken Wessel
 Mr. and Mrs. David Wilson
 Mr. and Mrs. Gary Zell
 Wonderful Citrus

up to \$999

Mr. and Mrs. Bruce Albro
 Mr. and Mrs. Peter Alcock
 Ms. Sally Anderson
 Mr. and Mrs. Ron Sant Angelo
 Mr. Jay Anglada
 Anonymous
 Mrs. Lois Appleby
 Mr. William Auton
 Ms. Nancy Barnhouse
 Mr. and Mrs. Bobby and Lekessa Barnwell
 Mr. Donald Barr
 Mr. Philip Bartlett
 Ms. Kerry Bartlett
 Ms. Denise Battaglini
 Lee Beadle Charitable Fund
 Dr. and Mrs. Pierre Bichsel

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 Mr. Logan Bristol
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 Dr. and Mrs. John Ceplenski
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 Ms. J. Diane Cluff
 Mr. and Mrs. Joshua and Jane Cohen
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 Ms. Jane Coyle
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 Ms. Rene Donars
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 Mrs. Selden Dunbar-Illick
 Mr. Wesley Edwards
 Mr. and Mrs. Armund Ek
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 Ms. Shenitta Evans
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 Ms. Marie Ferretti
 Major Eric Flowers
 Ms. Jalene Floyd
 Ms. Keandra Foster
 Mr. and Mrs. Michael and Mary Fuller
 Mr. and Mrs. Alan Gale

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 Mr. Bruce Goodwin
 Mr. Donald Croteau and Mrs. Susan Grandpierre
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 Mr. and Mrs. Herbert Gullquist
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 Mr. and Mrs. Roger Haines
 Mr. and Mrs. Dale and Susan Hamilton
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 Mr. Thom Harrow
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 Shelby Helms
 Ms. Janine Hicks
 Mr. and Mrs. Kenneth Hill
 Mr. John Hillhouse
 Ms. Vanessa Hines
 Ms. Frances Hodervil
 Mr. Steve and Mrs. Gina Hodges
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 Mr. Guy Hudson
 Ms. Jennifer Idlette
 Mr. Robert Inhoff
 Mr. and Mrs. Frank Iodice
 Mr. and Mrs. Dale Jacobs
 Jacobs Family Foundation
 JAS Fitness, LLC
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 Mr. Antoine and Mrs. Fallon Jennings
 Mr. and Mrs. Christopher and Cheryl Johns
 Mr. and Mrs. Johnny and Janee' Johnson
 Ms. Sharita Johnson
 Mr. Elliott and Dr. Peggy Jones
 Ms. Judy Jones
 The Kahle Foundation, Inc.
 Mr. and Mrs. James and Penelope King
 Mr. Travis King
 Ms. Yonbrilla King
 King's Baptist Church
 Ms. Keira and Kaylin Knudsen
 Mr. Mark Kron
 Mr. and Mrs. Theodore and Martha Kucinsky
 Mr. and Mrs. Philip Lambert
 Ms. Sharon LaPoint
 Mr. and Mrs. Andrew Lawson
 Dr. Will Long and Mr. Phillip Long
 Ms. Kim and Ms. Sue Lorimier
 Mr. Greg MacDonald
 Mr. Matt Markely
 Mr. James Marley
 McCord Family Investments
 Mrs. Migdalia McDonald
 Mr. and Mrs. Matt McManus
 McManus Family Giving
 Mr. Leo Megow
 Ms. Karen Meyer
 Ms. Joanna Meyers
 Mrs. Kathy and Grady Minix
 Mrs. Cynthia Mowry
 Ms. Diane Murphy
 Mr. and Mrs. Nair
 Ms. Nancy Neill
 Ms. Leah Nelson
 Mr. and Mrs. Roy and Mary Ann Nickel
 Mr. and Mrs. Miles Nogelo
 Mrs. Gail Beveridge Norris
 Mr. and Mrs. James Notte
 Mr. Jeremy Odom
 Mr. and Mrs. Vinny Olmstead
 Mr. Gary Patton
 Ms. Nina Payne
 Mr. and Mrs. James Penrose
 Mr. and Mrs. Vincent and Kristina Perez
 Ms. Michele Perrault
 Mr. and Mrs. George Pillorge
 Mr. and Mrs. Greg Pitts
 Mrs. Amy Poliakoff
 The Pool Keeper, Inc.





Mr. and Mrs. Potter
 Mr. and Mrs. Joe Purcell
 Hugo and Megan Raasveldt
 Ms. Rebecca Ramirez
 Ms. W. Christine Rauscher
 The Regency Windsor Companies
 Ms. Stacey Register
 Mrs. Callie Register
 Ms. Kimberley Ricketts
 Mrs. Julie Tucker Risedorf
 Ms. Lenora Ritchie
 Rossway Swan
 Rotary Club of Vero Beach Sunrise Foundation
 Ms. Tanaka Roxbury
 Mr. and Mrs. Paul and Allison Rud
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 Ms. Bonnie Rushing
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 Mr. Blake Smith
 Mr. Mark Smith
 Commissioner Bob Solari
 Ms. Elizabeth Sorensen
 Mrs. Cynthia and Sean Stalheber
 Mr. and Mrs. Norval Stephens
 Mr. Larry Stephens
 Mr. and Mrs. Robert Stocker

Ms. Annie Mae Stokes
 Ms. Lina Sullivan
 Mr. Robert Taylor
 Ms. Gertrude Terry
 Ms. Lynn Thilmany
 Mr. Gerry Thistle
 Major Milo Thornton
 Mrs. Juanita Van Tilburg
 Mr. and Mrs. Arthur Tilley
 Ms. Sue Tompkins
 Mrs. Stephanie Toomey
 TR FBO Family Trust
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 Wells Fargo Foundation Educational Matching Gifts
 Ms. Selina Wiggins
 Ms. Gelya and Ms. Imani Williams
 Ms. Jobina Williams
 Ms. Gigi Williams
 Williams, Parker, Harrison, Dietz & Getzen, PLLC
 Mr. and Mrs. Wimpy
 Mr. and Mrs. Joseph and Summer Worthington
 Mr. and Mrs. Zachary Wyckoff
 Mrs. Tracey Zudans



Thank You!
for being part of
CROSSOVER

CROSSOVER MISSION

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Email : info@crossovermission.com