

2022 ANNUAL REPORT

Crossover Mission

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A Note from Antoine and Cathy



FROM ANTOINE

In 2019, just one day before the COVID-19 Pandemic was announced, we signed a lease-to-purchase agreement for the Quality Citrus Packinghouse to be renovated for our Crossover Mission home. Imagine the irony of that! Despite many challenges, obstacles, delays, fear, staff turnover, and uncertainties, we were left with no choice but to move forward. We suffered the tragic loss of one of our students (B.T. Termidor), a devoted staff member (Anne Lau), and all but two students from the original core group which began in 2014 all graduated/aged out of the program. At a time where we have seemingly been focused on renovating the facility, we have silently been renovating our hearts and minds! The need to raise funds and expand our program numbers while training almost an entirely new staff during this process has been grueling at times. As founders, we have often questioned ourselves, wondering, "Is it worth it?" The answer has always been "Yes."

So we march forward in unity, faith and hope. Despite all the obstacles, we moved into our building and managed to have one of our best academic years in our program's history. Our success in numbers of students that made it onto their school teams mirrored years prior, and we have the quality personnel to help us reach the next pinnacle. Most importantly, you, our supporters, have been right here with us. We could not have survived the storm without your support, so we thank you. Some said that it couldn't be done or the timing wasn't right, but we had no choice if our mission was to continue.



We all know that one seemingly small decision can change a life forever. What many overlook is the fact those decisions are being made daily out of desperation. Kids are losing their lives to violence, dropping out of school and making bad choices out of need every day. Without hope, opportunity and a safe haven in their time of need, this situation will continue for far too many kids. Thank you for believing in and supporting our mission. This work is not possible without you. We have all heard the quote, "Dream big," but because of you, the reality is bigger. The message that is sent is both a touching and inspiring one. As citizens and parents, we all wish to leave our legacies and an inheritance for our children and community. Whether it be your personal time, knowledge or resources, know that your investment and impact will be felt for years to come in the lives of our Crossover Family. Thank you for being part of our village and for helping build the foundation for our new home.

OUR MISSION

Crossover Mission helps the kids who need us most to become successful adults through a program of year-round basketball training and one-to-one academic mentoring

OUR VISION

Our students often live in difficult family situations and are surrounded by violence and drug abuse. Because of this, they are at risk of school drop-out, gang involvement and incarceration. Crossover redirects their lives by providing structure, accountability, positive role models and exposure to broader life experiences

FROM CATHY

We launch into 2023 with enthusiasm, focus and a spritely pace as we continue in our mission of supporting struggling youth in Indian River County. In our ninth year of operations, Antoine and I reflect often and with nostalgia on our corporate climb, the building of the Crossover organization, our programs, processes and network of students, families and generous supporters. I am inspired by the positivity we are hearing from the community, following the last two years which tested us as individuals and as an organization.

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I am grateful for so many who have helped us remain steady and resolute as we marched uphill in our mission and our development. We invest our hearts, resources and time into academic tools and supports, competitive sports and close mentoring which motivates youth and helps break cycles of poverty and bolsters education. Relationships are at the heart of what we do. We believe in coalition building, imagination and pilot projects. We believe in having courage to try something new as we intentionally see our world through multiple cultural lenses for understanding and clarity.



Our Crossover building project is taking shape after pushing through delays and many obstacles. We are halfway there! With the completion of the building, Crossover will serve more student athletes, realize planned collaborations and expand into multiple sports. It is tangible. Children are our future and together we are building a strong community. Long term commitment is necessary and education is at the heart of our efforts. We invite you to come tour the building, become a volunteer, invest in the mission and join our Crossover Family!

Our History



"In 2014, when we started, only 5 percent of our middle school kids were academically eligible to participate in school athletics, and most of them lacked the confidence to even try."

Crossover Mission, Inc., is a non-profit organization whose purpose is to support and redirect atrisk youth through an after school athletic and academic mentoring program. The program uses basketball as a tool to attract and motivate student athletes while striving to provide oneon-one academic support to monitor and promote achievement and relevant life coaches to provide local and world exposure to young minds.

In that pursuit, the secondary purpose of Crossover Mission, Inc. is to build a bridge of friendship and understanding between cultures, starting at a young age, which will help to erode the walls of separation which continue to divide our society. Nine years into the mission, Crossover has seen great results in these ventures. 80%

of students were failing at least one class in 2013

97%

of students had a GPA of 2.0 or above in 2022

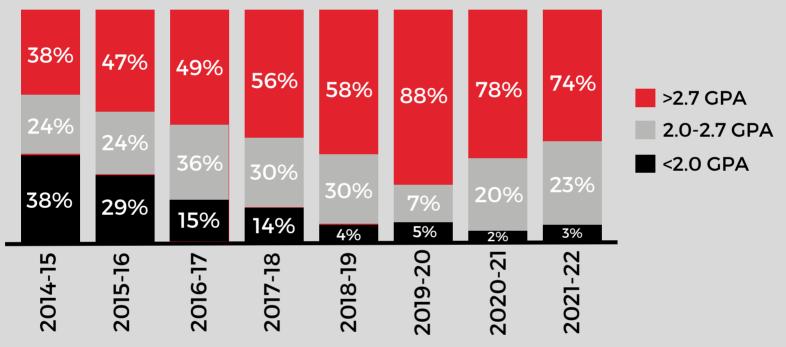




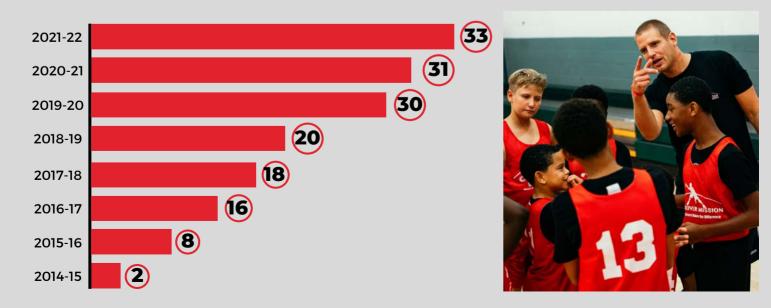




YEAR END GRADES



SCHOOL BASKETBALL TEAM PARTICIPATION



Our Board of Directors





Bradley Lorimier | Chairman



Robert Parsons | Vice-Chair



Rick McCarthy Secretary



Thomas Piper III Treasurer



Jeremy Odom



Mary Buff Penrose



Becki Rundels



Milo Thornton



Greg Pitts



Patrick Shook



Linda Knoll



Lisa Slater



Our Crossover Team



Cathy De Schouwer **Executive Director**



Marley Butcher



Stephanie Thompson



David Vaina





Mia Morin



Diane Bainter



Antoine Jennings Director of Operations



Pradel Bonnet



Kyle Martin



Kirk Dunn



Community Impact

Crossover is a community support agency aiming to make a difference in the lives of our young student-athletes. It is our goal to develop productive citizens of our community with a solid base of education which will allow them to join a skilled labor force that helps bring prosperity to all neighborhoods. When our student-athletes succeed as individuals, they are contributing to our county's overall well-being--both immediately and in the long-term. After graduating from high school, some choose to attend college and play basketball while others are interested in vocational training that will enable them to enter the workforce with a living wage. Many members tell us they want to stay in Indian River County as adults and can envision themselves becoming the leaders of tomorrow.



98%

of Crossover students have remained free of the juvenile justice system



of 2021-22 Crossover students have no known gang involvement "With a 75% year-to-year retention rate, we are proud of our student-athletes' academic improvement. In nine years, we have helped our student population from failure from 38% to 3% and honor roll from 38% to 74% in the current year."

It has been Antoine's life wish to reach out to kids like himself who can not afford local after school programs. He aims to reach kids who do not have the family support, resources, transportation and grades necessary to engage in recreation or school sports. He reaches the kids who are confronted with incarcerated and absent parents, kids being lured by drug dealers in the neighborhoods, those facing poverty and tough life challenges, like he faced as a child.

Crossover provides:

- Year-round basketball training focused on skill development for school team participation
- Help with homework, school projects, and study skills
- Caring one-to-one mentors
- Individualized advocacy in the schools with teachers and administration
- Summer programming designed to broaden horizons and develop life goals
- College-Bound/Career-Readiness support for all students, starting in 8th grade



97%

of Crossover middle and high school students were eligible to try out for their school basketball team in the 2021-22 school year

AND



of those who tried out earned a spot on their school basketball team





New Developing Program





Our girls are faced with a different set of circumstances than our boys and Crossover recognized the need to create a group of trusted peers specific to this need. Transcendence girls participate in development activities throughout the year to help them build their sisterhood and work on personal growth as they blossom into successful young women.

Our goal with the transcendence academy is to create a sisterhood of girls who uplift, encourage, and trust each other to navigate through the difficulties our girls face today.

What does "transcendence" mean? Transcendence is the act of rising above something to a superior state. Achieving "transcendence" indicates a person who has gone beyond ordinary limitations. Here at Crossover, we believe that young women who work hard to develop their intelligence, talents, and abilities and who demonstrate strong performance character both in school and in life deserve to be recognized and honored. Girls in middle school and above who participate in the "sisterhood" circle of hearts on a regular basis, complete the course requirements, and live up to the Transcendence Academy standards will be crowned with a tiara of their choice (red, green, or blue) at the Crossover Mission End-of-Year Banquet and Awards Celebration held in May of each year.

Crossover Center For Excellence



In 2022, Crossover successfully completed Phase 1A of our building project and reached over 50% of our Home Court Advantage Capital Campaign goal of \$6.5 million.

To realize the vision for this new Crossover Center for Excellence, a time-sensitive \$6.5 million Capital Campaign is well under way!

The purpose of this campaign is to fund the:

- \$2,350,000 in renovations to the building and grounds, furniture, fixtures and equipment.
- \$2,000,000 for an operating reserve that supports program expansion and an endowment.
- \$2,150,000 purchase of the property to eliminate the mortgage and be debt free.

Attributes of the new Crossover Center for Excellence will include:

- Fully-equipped regulation-size basketball court and half-size practice court.
- Exercise and athletic training room, boys' and girls' locker rooms, equipment storage.
- Darlene W. Ryder Center for Academics and Training (CAT) with private mentoring rooms, a multipurpose training and tutoring room, a library and two computer labs.
- Mezzanine viewing area.
- Dining facilities.
- ADA accessibility.
- Landscaped grounds, parking and safety lighting.

Thanks to the Ryder family, we are fully underway to finish our Center for Academics and Training (CAT) by Summer of 2023. This will enable us to increase our capacity from the 85 students we have in our program to 250 in time. Thank you to all who have contributed thus far in helping propel Crossover Mission and our building project forward. Together, we are creating a space to help the kids who need us most in our community.



Company Figures





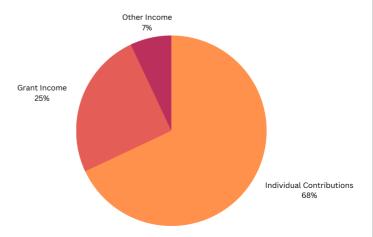
Total individual donations since inception in 2014



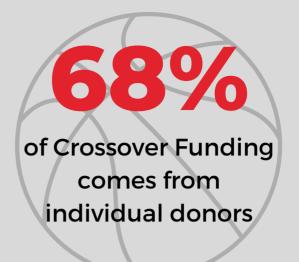
INCOME

For the Fiscal Year Ended August 31, 2022

- \$2,852,876 Individual Contributions
- 📕 \$1,029,034 Grant Income
- **\$**309,306 Other Income









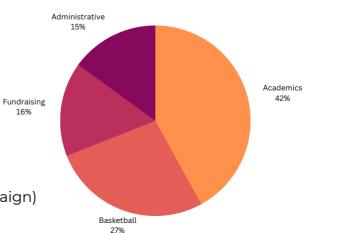


2021-22 Guidestar Platinum Seal of Transparency

OPERATIONAL EXPENSES

For the Fiscal Year Ended August 31, 2022

- \$489,001 Academic Mentoring Program
- \$309,267 Basketball Program
- \$188,132 Fundraising (including capital campaign)
- \$173,394 Administrative



Income Statement



For the Fiscal Year Ended August 31, 2022

REVENUE	
Direct Public Support	\$1,670,152
Foundation Contributions	\$629,034
Net Fundraising Income	\$277,029
Other Income	\$151,993
TOTAL REVENUE	\$2,728,208
EXPENDITURES	
Academic Mentoring Program	\$489,001
Basketball Program	\$309,267
Fundraising	\$188,132
Administration	\$173,394
TOTAL EXPENSES	\$1,159,794

NET REVENUE





Balance Sheet

As of August 31, 2022

CURRENT ASSETS	
Cash and Investments	\$1,533,714
Cash Subject to Donor Restrictions	\$605,000
Grant Receivable	\$14,151
Other Current Assets	\$15,199
TOTAL CURRENT ASSETS	\$2,168,064
OTHER ASSETS	
Property and equipment, net	\$4,082,775
Pledges receivable - non-current portion	\$440,000
TOTAL OTHER ASSETS	\$4,522,775
TOTAL ASSETS	\$6,690,839
CURRENT LIABILITIES	
Accounts Payable and Accrued Liabilities	\$125,849
Current Portion, Long Term Debt	\$4,138
Accrued Payroll Liabilities	\$24,532
TOTAL CURRENT LIABILITIES	\$154,519
OTHER LIABILITIES	
Long-Term Debt, Net of Current Portion	\$2,085,862
TOTAL OTHER LIABILITIES	\$2,085,862
TOTAL LIABILITIES	\$2,240,381
NET ASSETS	
Unrestricted	\$2,667,734
Restricted	\$1,782,724
TOTAL NET ASSETS	\$4,450,458
TOTAL LIABILITIES AND NET ASSETS	\$6,690,839

Crossover Supporters



*Donors for Fiscal Year End 2022 (September 1, 2021- August 31, 2022)

\$100,000 and up

Anonymous Trust The Lorimier Charitable Gift Fund Mr. Robert and Mrs. Gail Parsons IMPACT 100 of Indian River County The John T. Ryan Jr. Charitable Trust, Julie Parker Trustee Ryder Family Fund The Blair Family Foundation Ms. Wanda Lincoln Mr. William F. Ryan and Ms. Joan T. Richtsmeier In Honor of Leah Thornton Lozano

\$50,000- \$99,999

Children's Services Advisory Committee Indian River Community Foundation John's Island Foundation Mrs. Ann and Mr. Thomas Piper III Edward Jones

\$25,000- \$49,999

Mr. Edward and Mrs. Dawn Michael Grand Harbor Community Outreach Program Mr. James and Mrs. Mary Buff Penrose John's Island Community Service League Quail Valley Charities, Inc. Mr. Rod and Mrs. Julie Parker

\$10,000-\$24,999

Anonymous Board of County Commissioners Mr. Dave Herbert Fry Family Foundation Mr. Gage and Mrs. Geri Kent Mr. Gary and Mrs. Beverly Zell Mr. Gene and Mrs. Jean Cravens Indian River Club- Head, Heart, and Hands Mr. Jay and Mrs. Linda Knoll Mr. Jim and Mrs. Diana Cronin Mr. Mark and Mrs. Patricia Mulvoy Mr. Peter and Mrs. Patricia Thompson Mr. Robert and Mrs. Anne Quinn Syde Hurdus Foundation Mr. Timothy and Mrs. Pat Brier Wheels and Keels Foundation

\$5,000-\$9,999

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\$2,500- \$4,999

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\$1,000- \$2,499

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up to \$999

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- Ms. Brittany Roberts Ms. Brittany Taylor Mr. Bruce and Mrs. Lee Albro Mr. Campbell and Mrs. Jennifer Shepard Ms. Carmen Bauman Ms. Carol Ludwig and Mr. Warren Obluck Ms. Carolyn Buford Ms. Carolyn Mangeot Ms. Catherine and Mr. George Register Mr. Charles McGovern Mr. Christopher and Mrs. Nicole Hullen **Citrus Elementary School Creative Landscaping and Lawn Maintenance** Mr. Croce Giambanco Mr. Dale and Mrs. Betty Jacobs Dale Sorenson Real Estate, Inc. Mr. Daniel and Mrs. Sharon Milan Mr. Darian and Mrs. Kristin Lockwood Mr. Dave and Mrs. Karen Wittkopp Mr. Dave and Mrs. Nancy Stump Mr. David and Mrs. Bonnie Wilson Ms. Deborah Robina Dr. Dennis and Dr. Kathleen Byrne Ms. Diana Gannon Ms. Diane DeFrancisci Mr. Dick and Mrs. Susan Muzzy Mr. Don and Mrs. Joan Kenney Mr. Donald and Mrs. Carolyn White Dr. Gerald Pierone and Mrs. Nancy Cho Dr. Nancy Baker Drs. Velayudhan and Bharathy Nair Ms. Elaine Leath Ms. Elizabeth Sorenson Mr. Elliot and Dr. Margaret Jones Ms. Erika Greenfield Mr. Ernst and Mrs. Mildred Schaaf Mr. Frank and Mrs. Laurie lodice Mr. George and Mrs. Debbie Pillorge Dr. George Collins III **Gifford Middle School Glendale Elementary School**





Mr. Gregory and Mrs. Jalene Floyd Mr. Gregory and Mrs. Patricia Pitts Mr. Gregory and Mrs. Shanna Stevens Mr. Lincoln and Ms. Vicki Jepson Mr. Hugh and Mrs. Nancy Beath **Indian River County School Board** Mr. Jack and Mrs. Cynthia LaMothe Mr. Jack Bingleman Mr. James McCall Mr. James Peterson Ms. Janice Peterson Ms. Janis Case **JAS Fitness, LLC** Mr. Jay Anglada Ms. Jean Reapers Mr. Jeffrey Reynolds Ms. Jerusha Stewart Mr. Joe and Mrs. Cynthia Stalheber Mr. Joe and Mrs. Mary Lou Purcell Mr. John and Mrs. Carol Ceplenski Mr. John and Mrs. Jennifer Taylor Mr. John and Mrs. Judy Vanderzee Mr. John and Mrs. Marie McConnell Mr. Jonathan and Mrs. Lindsey Rogosich Mr. Jonathan Hardie Mr. Joseph Worthington Ms. Judith Horner Ms. Julie Hixson Ms. Juliet Brabham Ms. Karen Meyer Ms. Keisha Lawson Mr. Keith and Mrs. Shirley Morgan Mr. Kenneth Hill Ms. Kimberly Flores Ms. Kimberly Lorimier Mr. Larry and Mrs. Virginia Ziglar Ms. LaToya Tellis Mr. Leonard and Mrs. Constance Hatala Mr. Michael and Mrs. Leslie Butcher **Liberty Magnet School** Ms. Linda McBride

Ms. Linda Phillips Ms. Lindsay Sinn Ms. Liz Lind Ms. Mara Slattery Mrs. Margaret and Mr. Robert Hall Ms. Maria Calderone Ms. Marie Ferretti Ms. Marie Timney Ms. Mary Bowen Mr. Michael and Mrs. Helen Evans Mr. Michael and Mrs. Mary Fuller Mr. Michael and Mrs. Victoria Krajnyk Mr. Michael Harrell Dr. Michael Wein Ms. Michelle Whitaker Ms. Miriam Wirtanen Mr. Murray and Mrs. Pam Van de Velde Ms. Nancy DeMarco Mr. Ned and Mrs. Emily Sherwood Mr. Norval Stephens **Osceola Magnet School** Ms. Pamela Geiger Ms. Pamela Nixon-Fernandez Ms. Patsy Mart Ms. Paula Sparks **Pelican Island Elementary** Mr. Peter Anderson Mr. Philip and Mrs. Stephanie Lambert Mr. Phillip Long **Mr. Pieter Scheepers** Mr. Randolph and Mrs. Josephine Old Ms. Rejeanne Lormil Mr. Richard and Mrs. Janet Bruce Mr. Richard and Mrs. Immaculate Duch Mr. Robert and Mrs. Carol Volpe Mr. Robert and Mrs. Sarah Moore Mr. Robert Stodolski Mr. Robert Inhoff Mr. Robert Stocker

Rosewood Magnet School Ms. Ruth Collier Ms. Sallv Anderson Mr. Samuel and Mrs. Theresa Pryor Ms. Sarah Garrett Ms Sarah Jenkins Schlitt Insurance Services Mr. Scott and Mrs. Rafella Cone Mr. Scott and Mrs. Sara Thomas Mr. Sean and Mrs. Kathleen Minix Ms. Shannon O'Leary Ms. Sharon LaPoint Ms. Shauna Oswold Ms. Sheila Ledbetter **SLCCV Ladies Golf League** Mr. Steve and Mrs. Chris Thurlow Storm Grove Middle School Ms. Sue Thompkins Ms. Susan Mead Ms. Suzanne Chesaer Ms. Suzanne Warren Mr. Thomas Keating Mr. Tobin and Mrs. Susan Levy Mr. Tom and Mrs. Judy Peschio **Treasure Coast Elementary Trinity Episcopal Church** Vero Beach Elementary Mr. Wayne Erickson Mr. Xaque Gruber



Mr. Roger and Mrs. Kendra Haines

Mr. Rodrick Wynn





CROSSOVER MISSION

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